



ZERO WASTE = TRANSFORMING WASTE INTO VALUABLE RESOURCES











IN 2012, WE MANAGED NEARLY 14M TONS OF RECYCLED COMMODITIES



IN 2012
WE CREATED
ENOUGH
ENERGY
TO POWER
OVER1M
HOMES



WE HAVE DEDICATED

28K

ACRES TO WILDLIFE HABITATS

### WASTE MANAGEMENT IN SUMMARY

Waste Management is the leading provider of comprehensive waste management and environmental services in North America. We are also a leading developer, operator and owner of waste-to-energy and landfill-gas-to-energy facilities in the United States. Headquartered in Houston, Texas, the company is publicly traded (NYSE:WM) and operates through subsidiaries providing a full range of environmental services. We serve over 21 million customers with environmentally sound management of solid wastes and the transformation of waste into usable resources.

| 2012 OPERATIONS                                |  |   |   |  |  |
|--|--|---|---|--|--|
| +21 MILLION CUSTOMERS                          | 137<br>LANDFILL-<br>GAS-TO-<br>ENERGY      | 1 ACTIVE HAZARDOUS WASTE UNDERGROUND INJECTION FACILITY | 18 SECONDARY PROCESSING FACILITIES        |  |  |
| 5<br>ACTIVE<br>HAZARDOUS<br>WASTE<br>LANDFILLS | 390 COLLECTION OPERATIONS                  | 14 construction demolition recycling FACILITIES         | 264<br>ACTIVE<br>SOLID WASTE<br>LANDFILLS |  |  |
| 114 TRADITIONAL RECYCLING FACILITIES           | 5 INDEPENDENT POWER PRODUCTION             | 36<br>ORGANIC<br>PROCESSING<br>FACILITIES               | 310<br>TRANSFER<br>STATIONS               |  |  |
| 42 ARE SINGLE STREAM                           | PLANTS<br>2 produce<br>renewable<br>ENERGY | 17<br>waste-to-energy<br>PLANTS                         | OVER<br>43,500<br>EMPLOYEES               |  |  |
| 2012 FINANCIALS                                |  |   |   |  |  |
| \$13.6<br>BILLION<br>IN REVENUE                | \$830<br>MILLION<br>FREE CASH FLOW         | TOP 10%<br>OF S&P<br>DIVIDEND-PAYING<br>COMPANIES       | \$1.5<br>BILLION<br>CAPITAL EXPENDITURES  |  |  |

### 2020 SUSTAINABILITY GOALS AND PROGRESS TO DATE, 2012

### TONS OF RECYCLABLES MANAGED





### WASTE-BASED ENERGY PRODUCTION

(million households)



### FLEET EMISSIONS<sup>1</sup>

(percent reduction in CO<sub>2</sub> equivalent (CO<sub>2</sub>e) emissions)

2007 emissions: 2.12M tons CO2e



# NUMBER OF WILDLIFE HABITAT SITES



## NUMBER OF ACRES PROTECTED



<sup>&</sup>lt;sup>1</sup> Waste Management has changed its methodology for calculating fleet efficiency to conform to the U.S. Environmental Protection Agency's current SmartWay Truck Tool. We recalculated our 2007 baseline emissions using this tool as well, to allow consistent tracking of emissions.

### SUSTAINABILITY KEY PERFORMANCE INDICATORS, 2010-2012

| KEY PERFORMANCE INDICATORS  | 2010         | 2011         | 2012                 |
|---|--------------|--------------|----------------------|
| Greenhouse Gas (GHG) Footprint (Metric Tons ${\rm CO_2}$ Equiva                                     | ilents)      |              |                      |
| • Process   | 22,503,371   | 16,448,441   | 17,286,709           |
| Transportation  | 1,817,830    | 1,773,307    | 1,729,547            |
| • Energy use  | 479,356      | 488,738      | 540,601 <sup>2</sup> |
| Potential avoided GHG emissions from <sup>3</sup>   |              |              |                      |
| · Renewable energy generation   | 3,502,225    | 4,005,380    | 4,739,563            |
| Reuse and recycling of materials  | 6,659,259    | 8,447,023    | 9,931,391            |
| • Carbon permanently sequestered in landfills <sup>4</sup>  | 16,268,622   | 15,593,412   | 15,490,568           |
| Waste-Based Energy Benefits⁵  |              |              |                      |
| · Tons of coal equivalent   | 5,350,000    | 6,089,000    | 6,220,000            |
| Resource Savings Achieved through Recycling   |              |              |                      |
| <ul> <li>Energy savings – equivalent<br/>(number of households/year)</li> </ul>                     | 1.5 million  | 1.8 million  | 2.1 million          |
| <ul> <li>GHG savings – per passenger car equivalent<br/>(number taken off the road/year)</li> </ul> | 5.0 million  | 6.3 million  | 7.0 million          |
| Total Recordable Injury Rate  | 3.3          | 3.1          | 2.9                  |
| Vehicle Accident Rate<br>(driver hours without accident)  | 12,981       | 13,307       | 14,200 <sup>6</sup>  |
| Percent of Waste Management's Modern Landfills with Offsite Contaminated Groundwater <sup>7</sup>   | 0            | 0            | 0                    |
| Charitable Giving   | \$13,331,857 | \$13,983,472 | \$15,097,964         |

<sup>&</sup>lt;sup>2</sup> We have reorganized our energy use reporting function. Since energy use is less than 2 percent of our total direct emissions, we are holding over our 2011 values pending implementation of a new reporting protocol.

<sup>&</sup>lt;sup>3</sup> We are reporting this data to inform our customers and the public about the potential GHG reduction benefits associated with carbon storage in landfills, our renewable energy production and the recyclable materials we collect and process. We are not presuming to characterize how emerging regulatory programs will allocate credit for these avoided emissions, so we do not claim these greenhouse gas reduction benefits as our own, nor attempt to deduct these reductions from our carbon footprint.

<sup>&</sup>lt;sup>4</sup> For a discussion of the protocols that govern this calculation of carbon storage or sequestration, see <u>p. 23 of the Appendix to the 2012 Sustainability Report</u>.

<sup>&</sup>lt;sup>5</sup> Equivalent number of households that could be powered by Waste Management's energy production. Note that standard industry assumptions about household energy use differ for the waste-to-energy and landfill-gas-to-energy sectors. See pp. 7-11 of Book 2 in the 2012 Sustainability Report for details.

<sup>&</sup>lt;sup>6</sup> 2011 numbers have been updated to reflect incidents resolved after date of publication of the 2012 report.

Nodern landfills are post-1993 and permitted under 40 CFR Part 258 Subtitle D. Offsite contamination is regulatory corrective action required to address offsite impacts to groundwater.

#### **AWARDS**

We were honored to receive the following awards and accolades.

#### 2012





CARBON DISCLOSURE PROJECT



Top Waste and Disposal Service Company: World and North America indexes Top 10 Best Corporate Citizen, Corporate Responsibility Magazine, Services Category Top 10 percent of industrial companies for efforts to reduce emissions and mitigate the risks of climate change Global Benchmark Index Company

#### 2011





















# Waste Management a "Most Ethical Company"

For the sixth consecutive year, Waste Management in 2013 was named one of the world's most ethical companies by the Ethisphere Institute, a research-based organization advancing recognition of corporate social responsibility, business ethics, anti-corruption and sustainability best practices. One hundred and forty-five companies representing over three dozen industries were listed on their 2013 "WME Index," with Waste Management the only environmental services or waste industry company to be named. Collectively, Ethisphere reports that these companies performed significantly better than the S&P 500 — even through the worldwide recession.

# MOST ETHICAL COMPANY AWARD 6 YEARS RUNNING